Summative Exercise — Grading Rubric

Group: _____ Scenario: _____ Total: _____ / 100

For each row, award the full points if the memo does what the right-hand column describes, roughly three quarters if it does so partially, half if it is attempted but thin, and zero if it is absent. The question is whether the work is *done*, not whether I agree with the decision.

	Criterion	Full credit requires	Score
1	Binding problem *(16 pts)*	Names what the group is solving for and shows why it is the binding constraint rather than the largest or loudest line in the budget. Uses the scenario's own numbers to make the case.	_____
2	Candidate options *(8 pts)*	Three or four real alternatives, each feasible under the stated constraints, each with its recurring dollar value stated.	_____
3	Decision criteria *(12 pts)*	States criteria before applying them. Includes cost per unit of outcome, who bears the consequences, and feasibility. Acknowledges what the chosen measure rewards and penalizes.	_____
4	Evidence and projected effects *(16 pts)*	Applies course readings and concepts to each option. Distinguishes causal from descriptive claims and names the comparison behind each causal one. Says plainly where evidence does not exist rather than filling the gap with assertion.	_____
5	Decision and its incidence *(16 pts)*	Reaches a decision that closes the full gap on a recurring basis, with arithmetic shown. States explicitly what is not protected and who bears that. Accounts for revenue lost to the cuts themselves.	_____
6	Conditions for changing it *(8 pts)*	Identifies what evidence would overturn the recommendation, specifically enough that someone could go collect it.	_____
7	Mechanics *(4 pts)*	About 2,500 words, APA citation, Word format on Canvas, AI use disclosed.	_____
	Memo subtotal		_____/ **80**

	Presentation (Dec. 1)	Full credit requires	Score
8	Recommendation *(6 pts)*	The decision and what it costs are clear within the first three minutes. Twenty minutes used, not overrun.	_____
9	Evidence *(5 pts)*	Claims are supported on the slide where they are made, and the group can say where each number came from.	_____
10	Questions *(6 pts)*	Answers the question asked. Concedes a good objection rather than deflecting it.	_____
11	Shared delivery *(3 pts)*	Both members present substantively.	_____
	Presentation subtotal		_____/ **20**

Notes. Both group members receive the same grade, and each must have written a substantive portion of the memo. Word limits are enforced; tables, figures, footnotes, and references do not count toward 2,500 words. Generative AI may not be used to produce a first draft, and all AI use must be disclosed. Late work is not accepted.

Comments: